TALI SHALABY

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Senior PM leading AI product strategy at Arch, where I build products that help private markets investors make sense of their portfolios. My work spans chatbots, custom document extraction, and the AI infrastructure behind them. Across fintech and agtech, I've shipped ML forecasting tools, financial APIs, and workflows for credit scoring and tax document automation. I get excited about making complex data easy to work with and talking to customers about what they're trying to do.

PROFESSIONAL EXPERIENCE

Arch, ***Senior Product Manager*** September 2025 – Present

- I drive Arch's AI strategy - from client-facing AI features such as chatbots and agentic workflows to AI infrastructure & model optimization, to internal AI tooling to ensure cross-functional visibility and efficiency
- What I've shipped: MCP server, AI Chat that uses purpose-built tools to answer questions about clients' alternative investment portfolios, a custom extraction tool that turns client-defined prompts into structured data, a Newsfeed feature to track news associated with your investments and underlying portfolio companies, pre-IPO tracking for exposure to underlying companies, wide-ranging improvements to the UI/UX (re-design, faster uploading & more)
- I created Arch's internal Product Open House so teams could share what they'd built, and organized Builder Social - an event that brings together engineers, designers, and PMs from the city together at the Arch office

DecisionNext, ***Product Manager*** June 2024 – September 2025

- Increased platform engagement by 40% across key accounts through usage dashboard launch and improved UX
- Own roadmap for a price forecasting platform used by Fortune 500 retailers and commodity traders to manage risk
- Architect and lead development of two B2B SaaS applications supporting strategic sourcing and commodity planning, from concept through feature delivery
- Partner with data science to integrate Machine Learning models for price forecasting into intuitive enterprise workflows
- Designed and launched internal usage dashboard to visualize key adoption trends and usage across accounts
- Manage two critical enterprise accounts totaling over $1M ARR, supporting data implementation, model tuning, and strategic consulting on procurement and pricing

Almond Fintech

Product Lead October 2022 – June 2024

- Led team of 8 to build a B2B application that hosted a credit scoring engine and risk APIs for banks, fintechs, and financial institutions globally
- Conducted user research and field interviews to localize financial models and drive product adoption in underserved markets
- Managed strategic partnerships with financial institutions, establishing implementation pathways and upsell potential
- Drove go-to-market strategy including shaping product narratives, audience segmentation, end-to-end product messaging
- Oversaw budget, compliance, and legal coordination for the credit product in collaboration with internal stakeholders

Product Manager October 2021 – October 2022

- Architected a B2B SaaS platform from conception that facilitates credit scoring for the underbanked in emerging markets
- Prioritized product backlog based on customer feedback, market research and revenue-generating priorities
- Designed customer onboarding and coordinated technical integration of financial APIs with client infrastructure
- Supported CEO on strategy, fundraising, and hiring during critical early-stage growth (employee #5 to 40)

Clinton Foundation, ***Metrics and Research Analyst*** September 2021 – April 2022

- Led survey design, dashboard development, and impact reporting for internal and external stakeholders
- Designed monitoring and evaluation frameworks for agricultural and lending programs across East Africa

SKILLS

Product Skills: Shipping things!, roadmapping, product discovery, stakeholder alignment, GTM strategy, customer research
Data & Technical: LLM optimization & orchestration, MCPs, forecasting tools, financial APIs, data dashboards, risk modeling
Preferred Tools: Cursor, Claude Code, Magic Patterns (my favorite), Figma, Linear, Amplitude, Miro, Datadog, Notion
Languages: Fluent in English, Russian, and French

EDUCATION

Barnard College of Columbia University, New York, NY
B. A. in Economics and Human Rights

Dean's List, Financial Review Committee
Thesis: Economics of Education (awarded Distinction)

INTERESTS

Improv, surfing, ceramics, rock climbing, hiking, skiing, global travel, regular at comedy shows